



Giving Physicians More Time to Care



## You have challenges. We have answers.

*If your small practice is like most, it's a challenge for you to maintain solid financial performance in this era of shrinking reimbursements and ever-changing regulations and payer rules. And like all providers, you want to practice medicine, not focus on the business of medicine.*

### Lytec Can Help

In a small practice, every bit of revenue counts. You need a practice solution that reduces the administrative burden of your practice while helping to improve patient care and the reimbursement for that care. The **Lytec**® suite of solutions from McKesson does just that.

The core Lytec practice management (PM) system provides a powerful workflow engine to manage the scheduling, billing and revenue management functions of your practice. The Lytec PM – Lytec 2011 – is built to ensure that your practice accurately captures all

of the data required to submit claims in the updated HIPAA X12 Version 5010 standards (referred to as ANSI 5010). These standards regulate the electronic transmission of specific healthcare transactions including eligibility, claim status, referrals, claims and remittances.

But Lytec is much more than practice management. Lytec also offers a combined electronic health record (EHR)/practice management solution called Lytec MD, as well as a suite of connectivity solutions called Lytec Connect. Read on to learn how the Lytec solution suite can help your office improve productivity and enhance health outcomes.



**To learn more, contact your McKesson Value Added Reseller or visit [www.lytec.com](http://www.lytec.com).**



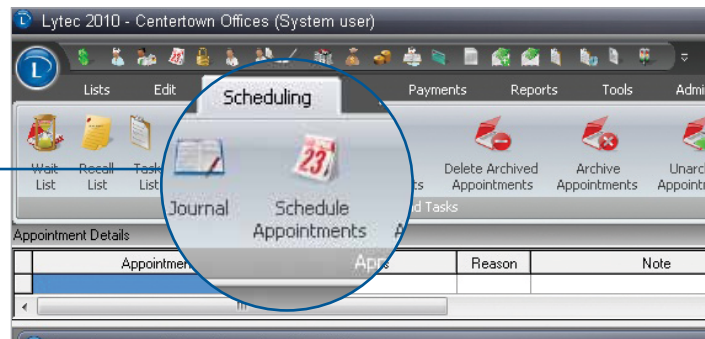
# Your Practice Management Solution — Lytec 2011

## Seamless Practice Management Workflow

From the time you schedule a patient to the time you get paid for the services you provide, Lytec 2011 helps you efficiently manage your practice workflow.

### Scheduling

Using the Lytec appointment scheduler, a coordinator can view appointments in a number of ways. Thanks to the flexibility of the system, a coordinator is able to quickly find the best appointment to meet both the patient's and the practice's needs.



### Billing

Claims are generated using customizable rules-based grids that allow your practice to easily address different carrier filing requirements. The flexibility of the grid system enables you to enter limitless claim submission scenarios, and it gives your practice the flexibility it needs to make changes to address future payer changes and government mandates.

A screenshot of a grid system used for billing. The grid has columns for Provider, Provider Code, Ins Company, Category, Facility, NPI, and Taxonomy. The data is as follows:

Provider	Provider Code	Ins Company	Category	Facility	NPI	Taxonomy
ALL	ALL	ALL	ALL	ALL		
DDL	DDL	GMEDICARE	ALL	ALL		
ML	ML	GMEDICARE	ALL	ALL		
WJ	WJ	GMEDICARE	ALL	ALL		

### Revenue Management

The Revenue Management feature in Lytec 2011 enables you to check for errors with pre-claim editing and ANSI validation before you submit your claims for payment. Revenue Management also checks for insurance eligibility before a service is performed. Finally, Revenue Management translates and displays the 835 electronic remittance advice (ERA) in an intuitive window that allows the biller to review the payment information, make changes if necessary, and post (or not post) each individual payment and adjustment.

A screenshot of the Revenue Management interface. The window title is "Process". The menu bar includes Process, Configure, View, Window, and Help. The interface shows a table of claims with columns for Send, Claim #, Chart, Status, Status\_1, Ins 1, and Pri Bill. The data is as follows:

Send	Claim #	Chart	Status	Status_1	Ins 1	Pri Bill
	10	AGADW000	Passed	Passed		
	11		Passed	Passed		
	13		Warning	Warning		
	14		Error	Error		
	16		Warning	Warning		
	6		Passed	Passed		
	2		Warning	Warning		
	17	KARJE000	Warning	Warning		
	18	VOLUM000	Error	Error		

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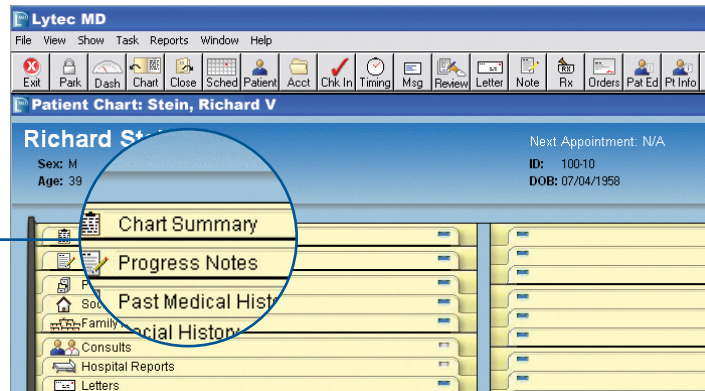
# Your EHR/PM Solution — Lytec MD

Lytec MD combines the PM functionality of Lytec 2011 with a proven EHR, making it the logical upgrade path for Lytec users seeking an EHR. Lytec MD 2011 is a CCHIT® Certified product for Ambulatory EHR 2011. Lytec MD 2011 is also ONC-ATCB certified as a complete EHR and is 2011/2012 compliant.\*

## One Touch Sets Everything in Motion

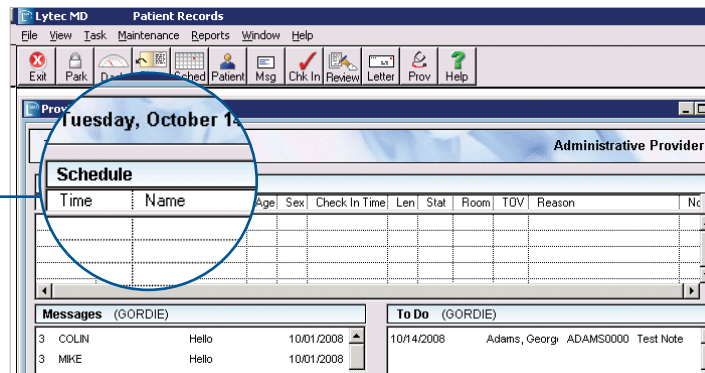
### Bright Note Technology

Using a provider's preferred data entry method including templates, speech recognition, transcription, digital pen, dictation and web-based patient data entry, [Bright Note Technology™](#) enables physicians to complete the patient chart from a single progress note. When the physician saves the note, searchable data automatically populates the various tabs of the chart.



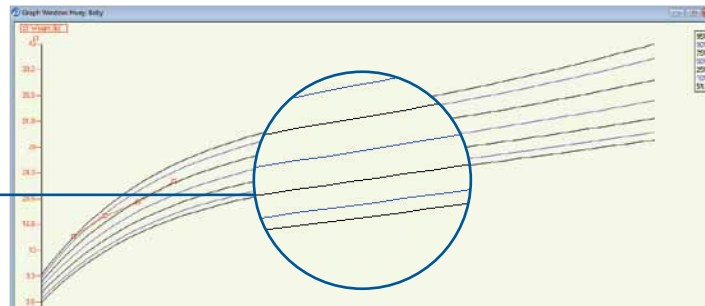
### Provider Dashboard

A provider dashboard allows physicians to view all critical information – including messages, incoming results and a daily patient schedule – all in one place. In addition, a review bin provides at-a-glance viewing of interoffice messages, notes, documents and lab results.



### Reporting

Searchable patient data is automatically generated to help quickly produce meaningful clinical care reporting. The reporting capabilities of Lytec MD help position users to qualify for incentives designed to encourage the adoption of EHRs.



\*The certification number is CC-1112-589589-1. ONC-ATCB 2011/2012 certification conferred by CCHIT does not represent an endorsement of the certified EHR technology by the U.S. Department of Health and Human Services nor does it guarantee the receipt of incentive payments. The 2011/2012 criteria support the Stage 1 meaningful use measures required to qualify eligible providers and hospitals for funding under the American Recovery and Reinvestment Act (ARRA). The clinical quality measures to which Lytec MD 2011 has been certified include: NQF 0421, NQF 0013, NQF 0028, NQF 0041, NQF 0024, NQF 0038, NQF 0059, NQF 0064, and NQF 0061. The additional software that Lytec MD relied upon to demonstrate compliance includes: Windows Server® 2008 Server which includes BitLocker® and IPsec for 170.302(u) & 170.302(v); Surescripts Messenger™ Services for 170.304(b) & 170.302(b); Medi-Span® for 170.302(e) & 170.302(a); AMA's CPT® codes for 170.302(d), 170.304(e) & 170.304(a); and RelayClinical™ Education for 170.302(m).

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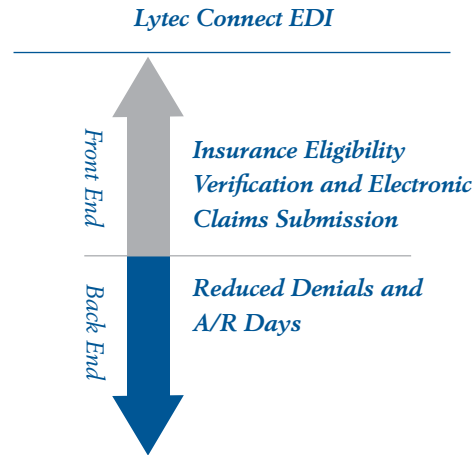
# Your Connectivity Solution — Lytec Connect

## Better Connectivity Equals Better Cash Flow

To round out the product suite, Lytec offers Lytec Connect, a platform for healthcare connectivity services that strengthen the relationships between your practice and external stakeholders including patients, payers, health information exchanges and pharmacies.

Lytec Connect electronic data interchange (EDI) services, powered by [RelayHealth®](#), connect to more than 1,800 payers to facilitate the exchange of information between providers and payers:

- Electronic claims processing helps reduce A/R days and speed cash flow
- Online eligibility enables practices to automatically verify insurance eligibility on the front end to reduce denials on the back end
- ERA processing automates payment posting to reduce data entry errors and lower administrative costs
- Statement processing handles approximately 300 million patient documents annually for healthcare providers throughout the country



Lytec Connect also offers electronic prescribing to connect to pharmacies and patient connectivity solutions that enhance your patient relationships.

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### Lytec Connect:

- Accelerates payment and collections through real-time connectivity to payers
- Automates claims management processes and improves staff productivity
- Facilitates efficient claims processing with more than 1,800 payers nationwide
- Facilitates health information exchange, a requirement for meeting "meaningful use" and receiving incentive payments under the American Recovery and Reinvestment Act (ARRA)
- Enhances care quality by way of greater access to patient data across care settings
- Provides efficient and secure communication between patients and physicians and between providers

